

Vijay Tukaram Wankhede

Seeking a challenging position in the organization where I can prove my skills & abilities to the best in order to contribute to achieve the goals of the industry /organization I work for.

INFO.

Permanent & Present Address:-

Flat no G501,
Aishwaryam Greens,
Kaspate Chowk,
Wakad, Pune -57.
Maharashtra, India

+91 9764810115/
+91 9763492109

vijay41069@gmail.com

SOCIAL

www.linkedin.com/in/vijay-wankhede-b257445a

CORE COMPETANCIES

- TEAM BUILDING
- P&L MANAGEMENT
- BUSINESS PLANNING ON REGIONAL & NATIONAL LEVEL
- BUSINESS STRATEGY
- SBU MANAGEMENT
- TESTING AT MANUFACTURERS WORK AND SITE AS AN

PROFESSIONAL EXPERIENCE

From Feb 2020 till date

Organization : VERTO Engineering Corporation, Pune
& Adhril Consultancy Services

Designation : CEO / Proprietor

Current CTC : > INR 3.5 Mn PA (INR Thirty Five Lakh PA)

JOB PROFILE:

- I have started this firm last year and started the operations as below, we have total THREE VERTICALS
 - **Third Party Inspection Agency for all type of transformers including Distribution Transformers**
 - Design center for various type of Distribution, Power & Special type of Transformers.
 - Trading and exporter of Electrical goods on other countries, we have our own IEC certificate
 - **We have fully fledged testing facility at site**
 - **Magnetic Balance Test (MBT)**
 - **Ratio Test**
 - **Insulation Resistance Test (IR)**
 - **Resistance test**
 - **Vector Group Test**
 - **Visual & Dimensional tests as per the GA draw From May 2003 to October 2004**

Organization : ADOR WELDING LTD (Earlier known as

From Aug 2008 till April 2014

Organization : Raychem RPG Pvt Ltd., Pune

Designation : Central Marketing Head

JOB PROFILE:

- Raychem RPG – Transformer divisions started in 2007, strategically orders started from Industry Segment all over India. The type of Transformer are Distribution, Power, Furnace, Converter and special application Transformers oil filled as well as dry type, Compact substation etc.
- Keep the Margins In tact by giving the best & final prices to the sales team.
- Major Contribution in increasing the sales from USD 2 Mn to USD 15 Mn
- Marketing & branding of Transformers all over India by taking conferences, Road Show for various consultants, contractors, Dealers &

PERSONAL DETAILS

DATE OF BIRTH

19th March, 1978

GENDER

Male

MARITAL STATUS

Married

NATIONALITY

Indian

EDUCATION

PGD :2011-2012

IIM Lucknow – Management Development Programme.

DEGREE :

Government College of Engineering Pune (COEP)-
Electrical Engineering

HSC:

Maharashtra State Board
(Nashik)-Passed in June 95
with Distinction (84.5 %)

SSC :

Maharashtra State Board
(Nashik)-Passed in June 93
with first class (72.14 %)

- Have Headed the International Business Division for more than six months.
- Business development in African continents.
- Participation in ELECRAMA & other such Events in India & Abroad

From Sept. 2006 till Aug 2008

Organization : Universal Power Transformer Pvt Ltd., Pune

Designation : Regional Manager

JOB PROFILE:

- Marketing of various type of industrial electrical products like Distribution, Power, Furnace, Converter and special application Transformers oil filled as well as dry type, Medium Voltage Switchgear, Compact substation etc
- Major Contribution in increasing the sales from INR 15 Mn to INR 150 Mn in less than two years.
- Heading the region and fully responsible for meeting the Sales, Order booking & collection targets set by the top management.
- Headed the International Business Division for more than six months , Visited Qatar (Doha), Bahrain & Oman (Muscat) for the business developments.

From November 2004 to September 2006

Organization : EMCO Limited, Jalgaon.

Designation : Deputy Manager – Design & Development

JOB PROFILE :

- To make the Electrical design of all special types of transformer. Attend the Technical Discussions with the Customer, Sometimes to take Drawing Approval from customers. Checking of design on RUSSIAN SOFTWARE "REST" FOR SHORT-CIRCUIT strength of the transformer.
- Checking the Electrical design, solve the problems on the shop floor, and give the training to engineers as well as workers.
- Checking of the Costing sheet and decide the price.
- Designed oil filled transformer
 - up to and including 20MVA voltage class 66KV
 - Various types of designs like Converter Duty, Inverter Duty, Submerged Arc / Arc / Ladle Arc Furnace transformers from the range of 2.5MVA to 12.5MVA up to & including 33KV voltage Class.
- Standardization of designs

From May2003 to October 2004

Organization : ADOR WELDING LTD (Earlier known as AdvaniOerlikon Ltd.)

Designation :Assistant Manager- R & D

JOB PROFILE :

- Research and development for new welding machines. For the same, make the Prototype, test it, check all parameters, And welding performance, make it more user Friendly.
- Developed RED-401 and RED-501 AC Arc welding Machines commercially successfully.
- Development of MAXIMIG-300 MIG Welding Machine.
- Developed MAXIMIG-251 AUTO CD MIG Welding Machine commercially successfully

From Feb.2000 TO April 2003.

Organization : Kirloskar Power Equipments Ltd, Pune

Designation :Sr. Engineer- Electrical Design

JOB PROFILE:

- Designed oil filled transformer up to and including 10MVA, 33KV class., Designed 3.5MVA, 11/0.1-0.1 Kv converter duty transformer
Designed 5MVA 11/3.3KV with off-Ckt. tap links dry type cast resin transformer.
- Also having exposure of Dry type cast resin transformer (CRT), As the Kirloskar Power Equipments Ltd. is the leading CRT manufacturer in India.
- Checking of Mechanical Drawings (G.A. + R&D plate+ Fabrication + Yoke clamp drg. Etc.). Sometimes made Customer Drawings (G.A. and R&D plate drg).

PASSPORT DETAILS :
REPUBLIC OF INDIA
Z3565662
Valid : 15/11/2026