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Summary

An accomplished professional with the experience of starting up a business from scratch and make it a profitable one right from finding the market for the product, positioning of the product, building the team, mentoring the team and creating the brand value of the product and the organization.

I am a good observer of the government policies in Mining and Mining Safety and make the strategy in advance to gain out of the forthcoming policies by the government.

Having sound grasping of gas detection, chromatography, escape breathing apparatus, self rescuer, personal protection equipment, rescue and safety equipment and self rescue strategies.

Wrote articles in international journals on Mining Safety and Rescue Strategies and Smart IOT based technologies for Self Rescuers and Gas Detection.

Experience



Doctoral Student

Tambov State Technical University

Nov 2021 - Present (1 year 6 months)

Studying Scope and Development of IOT based Personal Protection Equipment for Industrial Application in Safety of Mines, Oil Fields, Refineries and Chemical Plants.



Chief Executive Officer

AGG Lifesciences and Safety Solutions LLP

Sep 2019 - Present (3 years 8 months)

AGG is an start-up company and as a team our key responsibilities include team building, increase customer base, introduce new technology and products to the Industry and convert into business, establish new tie-ups with globally recognised and reputed organisation, establish sales channel partners, establishing new avenues of business, co-operating with our principal manufacturers to design new products for the industry, building strong P&L and maximising revenue for the company.

Achievements at AGG;

DGMS (Regulatory Authority of Mines) Approval for 30 minutes Self-Contained Self-Rescuer

NABL Accreditation for Mass and Sound in Calibration

Break Even in One year

Online e-commerce B2B platform



Vice President

Swati Safesecure Equipments (P) Ltd

Apr 2015 - Nov 2018 (3 years 8 months)

At Swati(also a start-up), I joined as Summer Intern and got pre-placement offer. After completion of my MBA, I again joined back to Swati as an Assistant Manager and rose to Vice President with P&L responsibility. During my tenure at Swati, with the support of my team we achieved fantastic milestones. Few of them are;

DGMS approval to Honeywell 1-4 Gas detector Microclip XT and Micro 5-IR during my initial instinct as Assistant Manager.

It was new sensor combination type detector with Hydrogen Sulphide as an addition which are now a trend in Mining Sector.

DGMS approval to Honeywell Fenzy Oxy-pro a 30 minute Self-Contained Self-Rescuer

Introduction of Honeywell Gas Detection in Mining

Introduction of Refuge Chamber in the country

Introduction of Chemical Bio toilets in Mining

Introduction of Portable Gas Chromatograph for the first time in Mining

Introduction of on the door Gas Detector Calibration Services in Mining

Introduction of on call service in Mining

Assistant Vice President

Swati Safesecure Equipments (P) Ltd

Apr 2014 - Mar 2015 (1 year)

General Manager Operations

Swati Safesecure Equipments (P) Ltd

Apr 2013 - Mar 2014 (1 year)

National Manager Mining Industry

Swati Safesecure Equipments (P) Ltd

Apr 2012 - Mar 2013 (1 year)

Assistant Manager Mining Safety

Swati Safesecure Equipments (P) Ltd

May 2010 - Mar 2012 (1 year 11 months)



Marketing Manager

T.I.M.E. (Triumphant Institute of Management Education)

Jun 2007 - Jun 2008 (1 year 1 month)

It is the first branch of TIME started in Patna and start-up. Brand promotion and brand acceptance were the first few assignments, I worked upon. With our regular promotion and right strategy, it grew rapidly and became a good name among the Management Studies aspirants.

Education



Tambov State Technical University

Doctorate in Sciences, Automation and Operation

2020 - 2024



Tambov State Technical University

Masters, Systems Analysis of Design and Technological Solutions

2018 - 2020



Savitribai Phule Pune University

Master of Business Administration - MBA, Finance, General
2008 - 2010



Jai Prakash Vishwavidyalaya, Chapra

Bachelor of Science, Zoology Honours
2004 - 2007



Bihar Intermediate Education Council

Intermediate of Science, Biology/Biological Sciences, General
2002 - 2004



Indian Public School

Matriculation
2001 - 2002

Licenses & Certifications



Certificate in Strategy Management



NSDL Certification in Financial Market - Protean eGov Technologies Ltd. (Formerly NSDL e-Governance Infrastructure Ltd.)



Virtual Miner - Tambov State Technical University



1st Place in Vth All Russian Open Competition of Students Universities and Young Researchers "Young People View on the Problems of Regional Economy-2019" in International Students Category - Ministry of Education and Sciences Russian Federation



1st Place in Vth All Russian Open Competition of Students Universities and Young Researchers "Young People View on the Problems of Regional Economy-2019" in Integrated Technologies of Industry 4.0, Automation and Digitalization of Life and Economy - Ministry of Education and Sciences Russian Federation

Skills

Team Leadership • Sales Strategy • Sales • Leadership • Channel Sales • Professional Skills • Presentations • Scientific Writing • Manufacturing • Business Strategy

Honors & Awards



Best Performer of The Year - Swati Safesecure Equipments Pvt Ltd

Apr 2012



Best Performer of the Year - Swati Safesecure Equipments Pvt Ltd

Apr 2013



Best Performer of the Year - Swati Safesecure Equipments Pvt Ltd

Apr 2014



Outstanding Leader - Swati Safesecure Equipments Pvt Ltd

Apr 2017



Winner - Ministry of Education and Sciences Russian Federation

Oct 2019

1st Place in Vth All Russian Open Competition of Students Universities and Young Researchers "Young People View on the Problems of Regional Economy-2019" in International Students Category." I made a research on the Implementation of Network Based Underground Mines Safety, Rescue and Aided Rescue System.



Winner - Ministry of Education and Sciences Russian Federation

Oct 2019

1st Place in Vth All Russian Open Competition of Students Universities and Young Researchers "Young People View on the Problems of Regional Economy-2019" in the category of Integrated Technologies of Industry 4.0, Automation and Digitalization of Life and Economy. ." I made a research on MANAGEMENT MOVEMENT OF MATERIAL RESOURCES AT A SCIENCE INTENSIVE ENTERPRISE OF CHEMICAL PROFILE and also designed a software program which is being used by a reputed Corporation in Russia.