

**Divyansh Kumar Ojha**

S/O Mr. Padmakar Ojha

House No. 197, Awas Vikas Colony, Mirzapur-231001, U.P., India

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**Professional Summary**

Dynamic and results-driven Chief Executive Officer (CEO) with 8+ years of experience in technical teaching, administration, operational management, and internal audit. Adept at strategic planning, process optimization, and stakeholder engagement. Proven ability to lead and empower teams in high-pressure environments while fostering a culture of innovation and excellence.

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**Professional Experience****Chief Executive Officer (CEO)**

*Hadoti MKPCL, Baran Raj.*

*June 2023 - Present*

- Overseeing daily operations and strategic planning for a government-funded public limited company under NRLM-DAY Project.
- Leading innovative agricultural strategies and effective marketing to empower local farmers.
- Implementing process optimization strategies, enhancing efficiency, and driving company growth in procurement, sales, plant operation, and supply chain management.
- Collaborating with the executive team to develop long-term business goals and fostering a culture of teamwork.
- Engaging with stakeholders, clients, and partners to build strong business relationships.

**Zonal Head-IAD**

*Cashpor Micro Credit*

*Sep 2022 - May 2023*

- Managed an operational area of nearly 80,000 Sq. KM with a portfolio of 1,300 Cr., overseeing six regions and 144 branches.
- Directed and supervised 12 audit staff, planning and conducting audits of regional offices and divisional risk offices.
- Scheduled and supervised branch audits, ensuring compliance and timely review of staff performance.
- Conducted fixed asset and stock reviews for cost control and reduction.

**Deputy Regional Manager**

*Cashpor Micro Credit*

*Aug 2020 - Sep 2022*

- Managed a region with an operational area of 10,000 Sq. KM and a portfolio of 200 Cr., overseeing 200 staff members and 45,000 active loan clients.
- Achieved business plan targets and ensured compliance with internal controls and financial processes.
- Implemented credit plus programs and rolled out company savings initiatives as a bank BC.

### **Intern (NITI AYOJ)**

*District Collector Internship Program (SDCIP), Singrauli, M.P.*

*Jun 2018 - Aug 2018*

- Developed practical solutions for social problems, improving the district's ranking on the Champions of Change Portal from 99th to 31st.
- Collaborated with CSR departments and government officers to enhance district performance.

### **Lecturer and Head of Department**

*Various Institutions*

*Jun 2014 - May 2018*

- Taught mechanical engineering subjects, coordinated teaching staff, and managed student data and performance.

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### **Technical Skills**

- Auditing, Team Work, Data Mining, DBMS
- Knowledge of Modern Management Techniques and CRM
- Sound Business Knowledge, Psychological Behavioral Analysis
- Proficient in Microsoft Office, C++, AutoCAD, CATIA
- Basic knowledge of computer applications and software (OS: MAC, Windows XP, Vista, 7, 8, X)

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### **Education**

- **MBA in Foreign Trade**  
Banaras Hindu University (BHU), Varanasi  
2018 - 2020
- **B. Tech in Mechanical Engineering**  
Uttar Pradesh Technical University, Lucknow  
2010 - 2014
- **Class XII (AISSCE), PCM Group**  
VPS Mirzapur, CBSE Board  
2010
- **Class X (AISSE)**  
St. Xavier's High School, CBSE Board  
2008

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## Certifications

- Export Import Management Certificate, IIFT, 2021
- Certificate in Statistical Methods, BHU, 2020
- Diploma in Sanskrit Language, IIT-BHU, 2020
- Certificate in Sanskrit Language, IMS-BHU, 2019
- Eco Skilled Ganga Mitra, Ganga Foundation, BHU, 2020
- Survey Executive, Ministry of Statistics & Program Implementation, GOI, 2019
- Banking Business Correspondent/Facilitator, CSC & Banks Association of India, 2017
- IRDA Rural Authorized Person, CSC e-Governance & IRDA, 2017
- Course on Computer Concept, NIELIT, 2016
- English Typing Course, Kadams Training Institute, 2008
- District Child Scientist, National Children's Science Congress, 2006

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## Workshops & Seminars

- Understanding Social Design, Michigan State University & BHU
- Problem Solving Design Ideation & Thinking, IICs MIC BHU
- Digital Safety & Cyber Security Sessions, C'DAC and ME&IT GOI
- Hackathon on Textile Skill Development and Entrepreneurship, FMIE-IM-BHU
- Economic Empowerment by Financial Education, SEBI
- CAD AND CATIYA, CETPA
- Safety Riding & Technical Training, HONDA
- Ethical Hacking, GALAXYCO
- PLC's and SCADA, SOFCO

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## Summer Trainings

- **CUBESURE Services LLP**, New Delhi  
Project: Client Handling & Business Communications  
Duration: Jun 2019 - Aug 2019
- **NTPC (SSTPS)**, Shaktinagar, Sonbhadra  
Project: Study of Thermal Power Generation  
Duration: Jun 2013 - Jul 2013
- **U.P.S.R.T.C**, Mirzapur  
Project: Automobile Maintenance  
Duration: Jun 2012 - Jul 2012

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## Extra-curricular Accolades

- Won several awards in chess, carom, rangoli, debate, quiz contests at school and college level.
  - Received appreciation for conducting prestigious events on campus, workplace, and in society for excellent supervision and leadership.
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## **Personal Information**

- **Date of Birth:** February 10, 1993
  - **Languages Known:** English, Hindi, Sanskrit
  - **Hobbies:** Reading books, surfing about inventions, playing badminton and chess
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**Note:** References available upon request.